1 2 3 4 5 6 UNITED STATES DISTRICT COURT 7 WESTERN DISTRICT OF WASHINGTON 8 AT SEATTLE 9 SHERYL FIFE, individually and on behalf of Case No. 10 all others similarly situated, 11 Plaintiff, COMPLAINT—CLASS ACTION 12 ν. 13 **JURY DEMAND** SCIENTIFIC GAMES CORP., a Nevada 14 corporation, 15 Defendant. 16 17 Plaintiff Sheryl Fife brings this case, individually and on behalf of all others similarly 18 situated, against Defendant Scientific Games Corp., ("Scientific Games" or "Defendant") to 19 enjoin its operation of illegal online casino games. Plaintiff alleges as follows upon personal 20 knowledge as to herself and her own acts and experiences, and upon information and belief, 21 including investigation conducted by her attorneys, as to all other matters. 22 **NATURE OF THE ACTION** 23 1. Defendant Scientific Games owns and operates a video game development 24 company in the so-called "casual games" industry—that is, computer games designed to appeal 25 to a mass audience of casual gamers. Amongst the games Defendant owns and operates, is a host 26 of popular online casino games, including, inter alia, Jackpot Party Casino, and Gold Fish 27 TOUSLEY BRAIN STEPHENS, PLLC COMPLAINT—CLASS ACTION 1700 Seventh Avenue, Suite 2200

Casino.

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- Defendant offers a multitude of electronic versions of slot machines to consumers.
 Consumers can play Defendant's online casino games on Android, Apple iOS devices, and
 Facebook.
- 3. Defendant provides a bundle of free "chips" to first-time visitors of its online casinos that can be used to wager on its games. After consumers inevitably lose their initial allotment of chips, Scientific Games attempts to sell them additional chips starting at \$4.99 for 20,000,000 chips. Without chips, consumers cannot play the gambling game.
- 4. Freshly topped off with additional chips, consumers wager to win more chips. The chips won by consumers playing Defendant's games of chance are identical to the chips that Defendant sells. Thus, by wagering 20,000,000 chips that were purchased for \$4.99, consumers have the chance to win hundreds of thousands of additional chips that they would otherwise have to purchase.
- 5. By operating its online gambling games, Defendant has violated Washington law and illegally profited from tens of thousands of consumers. Accordingly, Sheryl Fife, on behalf of herself and a Class of similarly situated individuals, brings this lawsuit to recover their losses, as well as costs and attorneys' fees.

PARTIES

- 6. Plaintiff Sheryl Fife is a natural person and a citizen of the state of Washington.
- 7. Defendant Scientific Games, Corp., is a corporation organized and existing under the laws of Nevada, with its principal place of business at 6601 Bermuda Road, Las Vegas, Nevada 89119. Defendant conducts business throughout this District, Washington State, and the United States.

JURISDICTION AND VENUE

8. Federal subject-matter jurisdiction exists under 28 U.S.C. § 1332(d)(2) because (a) at least one member of the class is a citizen of a state different from Defendant, (b) the amount in controversy exceeds \$5,000,000, exclusive of interests and costs, and (c) none of the

exceptions under that subsection apply to this action. 9. The Court has personal jurisdiction over Defendant because Defendant conducts significant business transactions in this District, and because the wrongful conduct occurred in and emanated from this District. 10. Venue is proper in this District under 28 U.S.C. § 1391(b) because a substantial part of the events giving rise to Plaintiff's claims occurred in this District. **FACTUAL ALLEGATIONS** I. Free-to-Play and the New Era of Online Gambling 11. The proliferation of internet-connected mobile devices has led to the growth of what are known in the industry as "free-to-play" videogames. The term is a misnomer. It refers to a model by which the initial download of the game is free, but companies reap huge profits by selling thousands of "in-app" items that start at \$0.99 (purchases known as "micro-transactions" or "in-app purchases"). 12. The in-app purchase model has become particularly attractive to developers of games of chance (e.g., poker, blackjack, and slot machine mobile videogames, amongst others), because it allows them to generate huge profits. In 2017, free-to-play games of chance generated over \$3.8 billion in worldwide revenue, and they are expected to grow by ten percent annually.¹ Even "large land-based casino operators are looking at this new space" for "a healthy growth potential."2 13. With games of chance that employ the in-game purchase strategy, developers have begun exploiting the same psychological triggers as casino operators. As one respected videogame publication put it: "If you hand someone a closed box full of promised goodies, many will happily

casino-games-2017-revenue-to-rise-7pct-plus-says-report/ (last visited Apr. 17, 18)

GGRAsia - Social casino games 2017 revenue to rise 7pct plus says report, http://www.ggrasia.com/social-

https://venturebeat.com/2012/09/11/report-confirms-that-social-casino-games-have-hit-the-jackpot-with-1-6b-inrevenue/ (last visited Apr. 17, 18)

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Report confirms that social casino games have hit the jackpot with \$1.6B in revenue | GamesBeat,

pay you for the crowbar to crack it open. The tremendous power of small random packs of goodies has long been known to the creators of physical collectible card games and companies that made football stickers a decade ago. For some ... the allure of a closed box full of goodies is too powerful to resist. Whatever the worth of the randomised [sic] prizes inside, the offer of a free chest and the option to buy a key will make a small fortune out of these personalities. For those that like to gamble, these crates often offer a small chance of an ultra-rare item."

14. Another stated:

"Games may influence 'feelings of pleasure and reward,' but this is an addiction to the games themselves; micro-transactions play to a different kind of addiction that has existed long before video games existed, more specifically, an addiction similar to that which you could develop in casinos and betting shops."

- 15. The comparison to casinos doesn't end there. Just as with casino operators, mobile game developers rely on a small portion of their players to provide the majority of their profits. These "whales," as they're known in casino parlance, account for just "0.15% of players" but provide "over 50% of mobile game revenue." 5
- 16. Game Informer, another respected videogame magazine, reported on the rise (and danger) of micro-transactions in mobile games and concluded:

"[M]any new mobile and social titles target small, susceptible populations for large percentages of their revenue. If ninety-five people all play a [free-to-play] game without spending money, but five people each pour \$100 or more in to obtain virtual currency, the designer can break even. These five individuals are what the industry calls whales, and we tend not to be too concerned with how they're being used in the equation. While the scale and potential financial ruin is of a different magnitude, a similar profitability model governs casino gambling."

17. Academics have also studied the socioeconomic effect games that rely on in-app purchases have on consumers. In one study, the authors compiled several sources analyzing so-called free-to-play games of chance (called "casino" games below) and stated that:

"[Researchers] found that [free-to-play] casino gamers share many similar sociodemographic characteristics (e.g., employment, education, income) with

PC Gamer, Microtransactions: the good, the bad and the ugly,

 $http://www.pcgamer.com/microtransactions-the-good-the-bad-and-the-ugly/\ (last\ visited\ Apr.\ 13,\ 2018).$

The Badger, *Are micro-transactions ruining video games? | The Badger*, http://web.archive.org/web/20141112093716/http://www.badgeronline.co.uk/micro-transactions-ruining-videogames/ (last visited Apr. 9, 2015).

⁵ *Id.* (emphasis added).

Game Informer, *How Microtransactions Are Bad For Gaming - Features - www.GameInformer.com*, http://www.gameinformer.com/b/features/archive/2012/09/12/how-microtransactions-are-bad-forgaming.aspx?CommentPosted=true&PageIndex=3 (last visited Apr. 13, 2018)

online gamblers. Given these similarities, it is perhaps not surprising that a strong predictor of online gambling is engagement in [free-to-play] casino games. Putting a dark line under these findings, over half (58.3%) of disordered gamblers who were seeking treatment stated that social casino games were their first experiences with gambling."

. . .

"According to [another study], the purchase of virtual credits or virtual items makes the activity of [free-to-play] casino gaming more similar to gambling. Thus, micro-transactions may be a crucial predictor in the migration to online gambling, as these players have now crossed a line by paying to engage in these activities. Although, [sic] only 1–5% of [free-to-play] casino gamers make micro-transactions, those who purchase virtual credits spend an average of \$78. Despite the limited numbers of social casino gamers purchasing virtual credits, revenues from micro-transactions account for 60 % of all [free-to-play] casino gaming revenue. Thus, a significant amount of revenue is based on players' desire to purchase virtual credits above and beyond what is provided to the player in seed credits."

- 18. The same authors looked at the link between playing free-to-play games of chance and gambling in casinos. They stated that "prior research indicated that winning large sums of virtual credits on social casino gaming sites was a key reason for [consumers'] migration to online gambling," yet the largest predictor that a consumer will transition to online gambling was "micro-transaction engagement." In fact, "the odds of migration to online gambling were approximately *eight times greater* among people who made micro-transactions on [free-to-play] casino games compared to [free-to-play] casino gamers who did not make micro-transactions." 8
- 19. The similarity between micro-transaction based games of chance and games of chance found in casinos has caused governments across the world to intervene to limit their availability. Unfortunately, such games have eluded regulation in the United States. As a result,

Hyoun S. Kim, Michael J. A. Wohl, et al., Do Social Casino Gamers Migrate to Online Gambling? An Assessment of Migration Rate and Potential Predictors, Journal of gambling studies / co-sponsored by the National Council on Problem Gambling and Institute for the Study of Gambling and Commercial Gaming (Nov. 14, 2014), available at http://link.springer.com/content/pdf/10.1007%2Fs10899-014-9511-0.pdf (citations omitted).

Id. (emphasis added).

In late August 2014, South Korea began regulating "social gambling" games, including games similar to Defendant's, by "ban[ning] all financial transactions directed" to the games. PokerNews.com, *Korea Shuts Down All Facebook Games In Attempt To Regulate Social Gambling | PokerNews*,

https://www.pokernews.com/news/2014/09/korea-shuts-down-facebook-games-19204.htm (last visited Apr. 9, 2018). Similarly, "the Maltese Lotteries and Gambling Authority (LGA) invited the national Parliament to regulate all digital games with prizes by the end of 2014." *Id.*

and as described below, Defendant's online gambling games have thrived and thousands of consumers have spent millions of dollars unwittingly playing Defendant's unlawful games of chance.

II. A Brief Introduction to Scientific Games

- 20. Scientific Games is a leader in the interactive gaming industry that has been in the casino and gambling business for over 70 years. In 2012, Scientific Games released a number of online casino games, including "one of the most successful social casino games in the world"—Jackpot Party Casino.
- 21. Consumers can play Defendant's online casino games by downloading one of its many mobile casino games on Apple iOS and Android devices, or by playing the online casino games on Facebook.
- 22. Defendant has made large profits through its online gambling games. According to its press release, Scientific Games generated over \$823 million in the fourth quarter of 2017. As explained further below, however, the revenue Defendant receives from the its online casino games are the result of operating unlawful games of chance camouflaged as innocuous videogames.

III. Defendant's Online Casino Contains Unlawful Games of Chance

- 23. Consumers visiting Defendant's online casino for the first time are awarded free chips. These free sample chips offer a taste of gambling and are designed to encourage players to get hooked and buy more chips for real money.
- 24. During gameplay, Defendant displays various special offers to consumers via a pop-up screen in order to entice consumers to purchase additional chip at a discounted price. For example, Defendant's Jackpot Casino electronic store sells discounted chips ranging from \$4.99 to \$99.99. *See* Figure 1.

Scientific Games Reports Fourth Quarter and Full Year 2017 Results, https://www.prnewswire.com/news-releases/scientific-games-reports-fourth-quarter-and-full-year-2017-results-300606074.html (last visited Apr. 17, 18).

JOIN THE PARTY

SALE

1,300,000,000 MEST S99,99 BUY!

1,300,000,000 S49,99 BUY!

1,66,000,000 S24,99 BUY!

24,000 48,000,000 S9,99 BUY!

1,000,000 S4,99 BUY!

1,000,000 S4,99 BUY!

(<u>Figure 1.</u>)

25. After they begin playing, consumers quickly lose their initial allotment of chips. Immediately thereafter, Defendant informs consumers via a pop-up to "PURCHASE a coin package above to keep spinning" concurrently with an offer to purchase chips with real money. Defendant's chips range in price from \$4.99 for 20,000,000 chips to \$24.99 for 166,000,000 chips. *See* Figure 2. Once players run out of their allotment of free chips, they cannot continue to play the game without buying more chips for real money



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(Figure 2.)

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- 26. The decision to sell chips by the thousands isn't an accident. Rather, Defendant attempts to lower the perceived cost of the chips (costing just a fraction of a penny per chip) while simultaneously maximizing the value of the award (awarding millions of chips in jackpots), further inducing consumers to bet on its games.
- 27. To begin wagering, players select the "TOTAL BET" that will be used for a spin, as illustrated in Figure 3, which shows one of Defendant's Jackpot Party slot machine games. Defendant allows players to increase or decrease the amount he or she can wager and ultimately win (or lose).



(Figure 3.)

- Once a consumer spins the slot machine by pressing the "SPIN" button, no action 28. on his or her part is required. Indeed, none of Defendant's online casino games allow (or call for) any additional user action. Instead, the consumer's computer or mobile device communicates with and sends information (such as the "TOTAL BET" amount) to Defendant's servers. Defendant's servers then execute the game's algorithms that determine the spin's outcome. Notably, none of Defendant's games depend on any amount of skill to determine their outcomes—all outcomes are based entirely on chance.
- 29. Consumers can continue playing with the chips that they won, or they can exit the game and return at a later time to play because Defendant maintains win and loss records and account balances for each consumer. Indeed, once Defendant's algorithms determine the outcome of a spin and Defendant displays the outcome to the consumer, Defendant adjusts the consumer's account balance. Defendant keeps records of each wager, outcome, win, and loss for every player.

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FACTS SPECIFIC TO PLAINTIFF FIFE

- 30. In 2017, Plaintiff Sheryl Fife began playing Jackpot Party Casino through her Apple iOS device. After Plaintiff lost the balance of her initial allocation of free chips, she purchased chips from the Defendant's electronic store.
- 31. Thereafter, Fife continued playing various slot machines and other games of chance within Defendant's casino where she would wager chips for the chance of winning additional chips. Starting in, March 2018, Plaintiff Fife wagered and lost (and Defendant therefore won) \$4.99 at Defendant's games of chance.

CLASS ALLEGATIONS

32. **Class Definition**: Plaintiff Fife brings this action pursuant to Fed. R. Civ. P. 23(b)(2) and (b)(3) on behalf of herself and a Class of similarly situated individuals, defined as follows:

All persons in the State of Washington who purchased and lost chips at Defendant's online casino games.

The following people are excluded from the Class: (1) any Judge or Magistrate presiding over this action and members of their families; (2) Defendant, Defendant's subsidiaries, parents, successors, predecessors, and any entity in which the Defendant or its parents have a controlling interest and its current or former employees, officers and directors; (3) persons who properly execute and file a timely request for exclusion from the Class; (4) persons whose claims in this matter have been finally adjudicated on the merits or otherwise released; (5) Plaintiff's counsel and Defendant's counsel; and (6) the legal representatives, successors, and assigns of any such excluded persons.

- 33. **Numerosity**: On information and belief, tens of thousands of consumers fall into the definition of the Class. Members of the Class can be identified through Defendant's records, discovery, and other third-party sources.
- 34. **Commonality and Predominance**: There are many questions of law and fact common to Plaintiff's and the Class's claims, and those questions predominate over any

1	questions that may affect individual members of the Class. Common questions for the Class		
2	include, but are not necessarily limited to the following:		
3	a. Whether Defendant's online casino games are "gambling" as defined by		
4	RCW § 9.46.0237;		
5	b. Whether Defendant is the proprietor for whose benefit the online casino		
6	games are played;		
7	c. Whether Plaintiff and each member of the Class lost money or anything of		
8	value by gambling;		
9	d. Whether Defendant violated the Washington Consumer Protection Act,		
10	RCW § 19.86.010, et seq.; and		
11	e. Whether Defendant has been unjustly enriched as a result of its conduct.		
12	35. Typicality : Plaintiff's claims are typical of the claims of other members of the		
13	Class in that Plaintiff's and the members of the Class sustained damages arising out of		
14	Defendant's wrongful conduct.		
15	36. Adequate Representation: Plaintiff will fairly and adequately represent and		
16	protect the interests of the Class and has retained counsel competent and experienced in complex		
17	litigation and class actions. Plaintiff's claims are representative of the claims of the other		
18	members of the Class, as Plaintiff and each member of the Class lost money playing Defendant's		
19	games of chance. Plaintiff also has no interests antagonistic to those of the Class, and Defendant		
20	has no defenses unique to Plaintiff. Plaintiff and her counsel are committed to vigorously		
21	prosecuting this action on behalf of the Class and have the financial resources to do so. Neither		
22	Plaintiff nor her counsel have any interest adverse to the Class.		
23	37. Policies Generally Applicable to the Class : This class action is appropriate for		
24	certification because Defendant has acted or refused to act on grounds generally applicable to the		
25	Class as a whole, thereby requiring the Court's imposition of uniform relief to ensure compatible		
26	standards of conduct toward the members of the Class and making final injunctive relief		
27	appropriate with respect to the Class as a whole. Defendant's policies that Plaintiff challenges		

15 16 Economies of time, effort, and expense will be fostered and uniformity of decisions will be

39. Plaintiff reserves the right to revise the foregoing "Class Allegations" and "Class Definition" based on facts learned through additional investigation and in discovery.

FIRST CAUSE OF ACTION Violations of Revised Code of Washington § 4.24.070 (On behalf of Plaintiff and the Class)

- 40. Plaintiff incorporates the foregoing allegations as if fully set forth herein.
- 41. Plaintiff, members of the Class, and Defendant are all "persons" as defined by RCW § 9.46.0289.
- 42. The state of Washington's "Recovery of money lost at gambling" statute, RCW 4.24.070, provides that "all persons losing money or anything of value at or on any illegal gambling games shall have a cause of action to recover from the dealer or player winning, or

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ensured.

- 49. RCW § 9.46.0285 states that a "Thing of value,' as used in this chapter, means any money or property, any token, object or article exchangeable for money or property, or any form of credit or promise, directly or indirectly, contemplating transfer of money or property or of any interest therein, or involving extension of a service, entertainment or a privilege of playing at a game or scheme without charge."
- 50. The "chips" Plaintiff and the Class had the chance of winning in Defendant's online gambling games are "things of value" under Washington law because they are credits that involve the extension of entertainment and a privilege of playing a game without charge.
- 51. Defendant's online gambling games are "Contest[s] of chance," as defined by RCW § 9.46.0225, because they are "contest[s], game[s], gaming scheme[s], or gaming device[s] in which the outcome[s] depend[] in a material degree upon an element of chance, notwithstanding that skill of the contestants may also be a factor therein." Defendant's online gambling games are programmed to have outcomes that are determined entirely upon chance and a contestant's skill does not affect the outcomes.
- 52. RCW § 9.46.0201 defines "Amusement games" as games where "The outcome depends in a material degree upon the skill of the contestant," amongst other requirements. Defendant's online gambling games are not "Amusement games" because their outcomes are dependent entirely upon chance and not upon the skill of the player and because the games are contests of chance, as defined by RCW § 9.46.0225.
- 53. As a direct and proximate result of Defendant's gambling game, Plaintiff Fife and each member of the Class have lost money wagering at Defendant's games of chance. Plaintiff Fife, on behalf of herself and the Class, seeks an order (1) requiring Defendant to cease the operation of its gambling games; and/or (2) awarding the recovery of all lost monies, interest, and reasonable attorneys' fees, expenses, and costs to the extent allowable.

SECOND CAUSE OF ACTION Violations of the Washington Consumer Protection Act, RCW § 19.86.010, et seq. (On behalf of Plaintiff and the Class)

54. Plaintiff incorporates the foregoing allegations as if fully set forth herein.

1	part of Defendant, and many consumers have been adversely affected by Defendant's conduct		
2	and the public is at risk.		
3	62. Defendant has profited immensely from its operation of unlawful games of		
4	chance, amassing hundreds of millions of dollars from the losers of its games of chance.		
5	63. As a result of Defendant's conduct, Plaintiff and the Class members were injured		
6	in their business or property—i.e., economic injury—in that they lost money wagering on		
7	Defendant's unlawful games of chance.		
8	64. Defendant's unfair or deceptive conduct proximately caused Plaintiff's and the		
9	Class members' injury because, but for the challenged conduct, Plaintiff and the Class members		
10	would not have lost money wagering at or on Defendant's games of chance, and they did so as a		
11	direct, foreseeable, and planned consequence of that conduct.		
12	65. Plaintiff, on her own behalf and on behalf of the Class, seeks to enjoin further		
13	violation and recover actual damages and treble damages, together with the costs of suit,		
14	including reasonable attorneys' fees.		
15	THIRD CAUSE OF ACTION		
16	Unjust Enrichment (On behalf of Plaintiff and the Class)		
17	66. Plaintiff incorporates by reference the foregoing allegations as if fully set forth		
18	herein.		
19	67. Plaintiff and the Class have conferred a benefit upon Defendant in the form of the		
20	money Defendant received from them for the purchase of chips to wager at Defendant's online		
21	gambling games.		
22	68. Defendant appreciates and/or has knowledge of the benefits conferred upon it by		
23	Plaintiff and the Class.		
24	69. Under principles of equity and good conscience, Defendant should not be		
25	permitted to retain the money obtained from Plaintiff and the members of the Class, which		
26	Defendant has unjustly obtained as a result of its unlawful operation of unlawful online gambling		
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games. As it stands, Defendant has retained millions of dollars in profits generated from its					
unlawful games of chance and should not be permitted to retain those ill-gotten profits.					
70.	Accordingly, Plaintiff and the Class seek full disgorgement and restitution of any				
money Defendant has retained as a result of the unlawful and/or wrongful conduct alleged					
herein.					
PRAYER FOR RELIEF					
Plaintiff Sheryl Fife, individually and on behalf of all others similarly situated,					
respectfully requests that this Court enter an Order:					
a)	Certifying this case as a class action on behalf of the Class defined above,				
appointing Sheryl Fife as representative of the Class, and appointing her counsel as class					
counsel;					
b)	Declaring that Defendant's conduct, as set out above, violates the CPA;				
c)	Entering judgment against Defendant, in the amount of the losses suffered by				
Plaintiff and each member of the Class;					
d)	Enjoining Defendant from continuing the challenged conduct;				
e)	Awarding damages to Plaintiff and the Class members in an amount to be				
determined at trial, including trebling as appropriate;					
f)	Awarding restitution to Plaintiff and Class members in an amount to be				
determined at trial, and requiring disgorgement of all benefits that Defendant unjustly received;					
g)	Awarding reasonable attorney's fees and expenses;				
h)	Awarding pre- and post-judgment interest, to the extent allowable;				
i)	Entering judgment for injunctive and/or declaratory relief as necessary to protect				
the interests of Plaintiff and the Class; and					
j)	Awarding such other and further relief as equity and justice require.				
JURY DEMAND					
Plaintiff requests a trial by jury of all claims that can be so tried.					

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2	Dated: April 17, 2018	
3	Dated. April 17, 2018	
4		Respectfully Submitted,
5		Tousley Brain Stephens, PLLC
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